

TULANE FAMILY WEBINAR

Connecting Students to Employers – Meet Tulane's Employer Connections Team

6 - 7 P.M., Central Time, Wednesday, February 25, 2026

Panelists:

Kirsten Heintz, Director, Employer Connections, Newcomb-Tulane College
Loren Brodie, Director, Employer Engagement, Freeman School of Business

Tulane

TULANE UNIVERSITY
Office of Family Programs

Engaging with our Offices



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How to Find Us



Students ▾ Alumni Employers About Us ▾

Meet the Teams

Newcomb-Tulane College Career Services

Freeman Career Management Center

Celia Scott Weatherhead School of Public Health & Tropical

Medicine Career Center Team

School of Architecture Career Services

Office of Graduate & Postdoctoral Studies

The Phyllis M. Taylor Center

School of School of Architecture Career Services

Office of Graduate & Postdoctoral Studies

Alumni Career and Professional Development

School of Professional Advancement

Welcome to



How To Stay In The Know

Tulane



- Explore
- Feed
- Inbox 27
- Jobs**
- Events
- People
- Employers
- Career center

Get the app

Jobs Search Saved

Search jobs Tulane collections Location Full-time job Internship Part time Filters

- 10K+ Jobs found Most relevant
- Greater New Orleans Foundation Finance/Accounting Spring Intern**
 \$20/hr - Internship
 Tulane collection
 New Orleans, LA · 1wk ago
 - Boston Consulting Group (BCG) Associate, Experienced Hire, United States**
 \$110K/hr - Full-time
 Boston, MA + 4 · 1wk ago
 - EY EY Entry-Level Roles: Your future starts now**
 \$40-125K/yr - Full-time
 Tulane collection
 various US locations · 1wk ago
 - Carlsquare, LLC Investment Banking Analyst (Software M&A)**
 \$120-166K/yr - Full-time
 San Francisco, CA · New
 - KPMG LLP KPMG Associate Opportunities (All Practices)**
 Full-time
 Tulane collection
 various US locations · 5mo ago
 - Advantage Capital Capital Markets Analyst**
 Full-time
 Tulane collection
 New Orleans, LA · 1wk ago

Advantage Capital
Investment / Portfolio Management

Capital Markets Analyst

Posted 1 week ago · Apply by February 19, 2026 at 11:59 PM

Save Share **Apply externally**

At a glance

- Paid**
Medical, dental, and vision coverage plus paid time off
- Onsite, based in New Orleans, LA**
Work in person from the location
- Job**
Full-time
- US work authorization requirements unknown**

Description

The Capital Markets team raises money from institutional investors to support all tax credit verticals of the firm – federal and state new markets, federal and state affordable housing, clean energy, rural jobs and other small business focused state programs. As an Analyst on the Capital Markets team, you will support the following investor relations and fundraising functions for the clean energy team:

- Research on and identification of potential investors;
- Prepare collateral and deliverables for investor meetings;
- Conduct research on clean energy investment opportunities and support the review and interpretation of financial models and underwriting materials;
- Support ongoing investor relations with existing investors; and
- Data consolidation, interpretation, and entry for multiple lines of business.

Qualifications



Events - Employers

🔍 Search all Events Search

- All Events Filter :
- Workshops +
 - Tulane-Hosted +
 - Networking Events +
 - Info Sessions +
 - Expert-Recommended Events +
 - Career Fairs +
 - See More Filters ⌵

- MAR 09** EY Week: Shaping possibilities: Explore EY and empower your career path
Monday, March 9, 2026
6pm - 7:30pm
GWBC - Goldring/Woldenberg Business Complex, 460 (Executive Dining Room), 7 Mcalister Place, New Orleans, Louisiana 70118, United States
- MAR 11** Spring 2026 Public Health and Health Administration Career Fair - Virtual
Wednesday, March 11, 2026
2pm - 6pm
- MAR 12** Lunch with Cathy Susie from Schneider Electric
Friday, March 13, 2026

Tulane and Loyola

CAREER FAIR

Tuesday, March 3

11 a.m.-2 p.m.

Lavin-Bernick Center



**Connect with recruiters,
meet career coaches
and build your
professional network!**

Career Treks



DALLAS CAREER TREK

AECOM

ThirdBridge^{TTT}

VISTRA

McKinsey
& Company

Schneider
Electric

American
Airlines 

March 22nd - 25th

- **Immersive**, career-focused trips connecting students with Tulane alumni and industry professionals in key cities
- **On-site employer visits** offering firsthand insight into workplace culture and day-to-day professional environments
- **Exploration** of current and emerging career paths within specific industries
- **Interactive** activities and networking events that help students envision life as a young professional in that region



International Internship Programs

These immersive experiences offer hands-on professional training, networking opportunities and cultural engagement to help students enhance their resumes and boost their career confidence.

We launched the program this year in Barcelona, Spain, in collaboration with our Office of Study Abroad

Learn more [here](#)

Employers Hiring Tulanians

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- EY
- Goldman Sachs
- PwC
- Deloitte
- JP Morgan Chase
- BlackRock
- Bain
- Creative Artist Agency

- AlphaSights
- Copado
- Morgan Stanley
- Ochsner Health
- Amazon
- Boston Children's Hospital
- United Talent Agency
- US House of Representatives

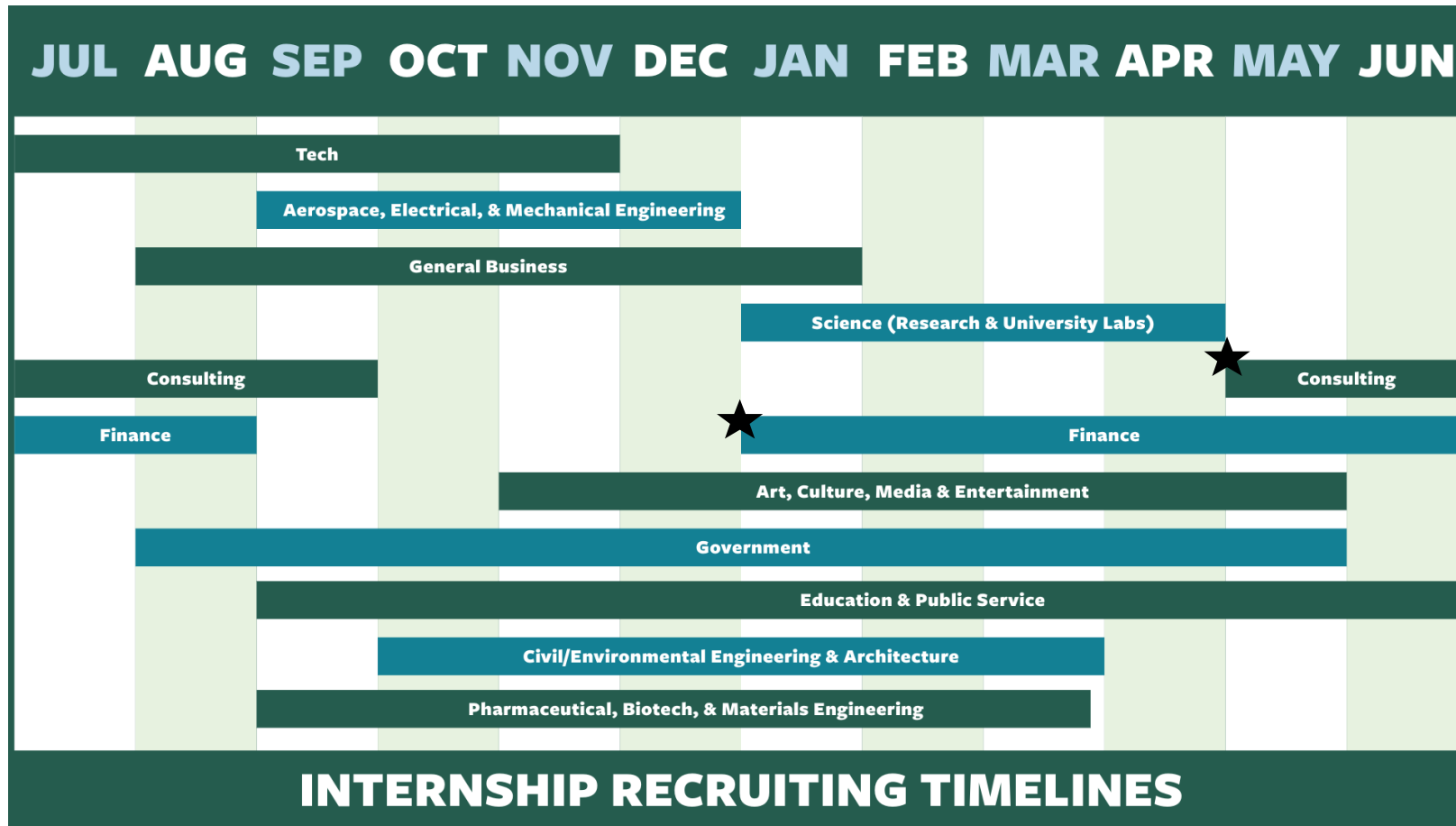
WHAT EMPLOYERS TELL US THEY ARE SEEKING

- Soft skills are vital
- Perfected Personal Pitch
- Networking is a must
- Lead with Curiosity

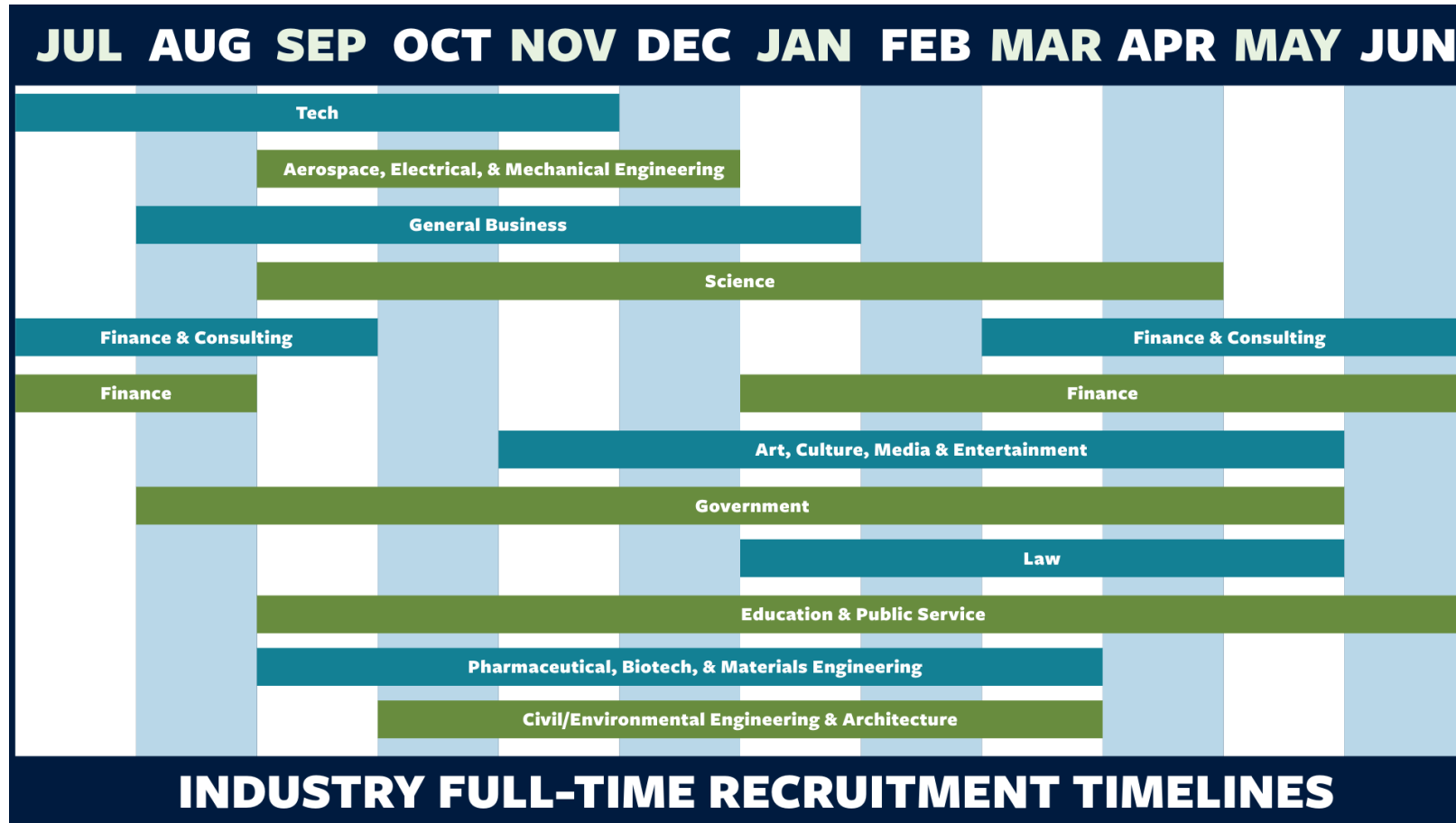
IMPORTANCE OF INTERNSHIPS

- Timeline
- ROI of Interns
- Finding the right fit
- Success Stories

INTERNSHIP RECRUITING TIMELINES BY INDUSTRY



FULL-TIME RECRUITING TIMELINES BY INDUSTRY



NACE DATA – INTERNSHIP ROI

(NATIONAL ASSOCIATION OF COLLEGES & EMPLOYERS)

- Internships consistently rated most effective recruiting tool
- 80% of employers say internships provide the best ROI
- Internship experience is cited as a deciding factor between candidates
- Importance of paid internships
 - 55.8% of paid interns convert to full-time employees vs 26.2% of unpaid
 - Students gain personal growth & confidence in professional abilities

UNDERPAID INTERNSHIP GRANTS

- [Newcomb Institute Summer Internship Grants](#)
- [Newcomb-Tulane College Career Services Internship Grant](#)
- [Undergraduate Grant Funding compilation](#) (includes options for internships, research projects, community engagement endeavors, conferences, training, and more)



The Objective

Engage Tulane alumni and families to offer

high-impact, paid internship experiences

wrapped with

high-touch career development, coaching, and networking opportunities

for

all interested undergraduates.

Success Stories

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Success Stories

Wall St. Comes to Tulane

Katarina Clifford, Architecture Major

"One of my first steps into this space was attending the Goldman Sachs panel for non-Business School majors, and my interest has continued to grow from there. I especially appreciated the TD Securities dinner you organized. Through that exposure, I've found the business world to be both engaging and a strong fit for how I think and work."



Success Stories

Speed Networking

- Networking event
- Sparks happened
- Constant connection
- Opportunity created
- Job Secured



How Families Can Get Involved

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YOUR CALL TO ACTION

- Encourage your students to get engaged
 - Attend events
 - Staying in the know
- Help them practice networking
 - Practicing their personal pitch
 - Confidence sells
 - Stay curious
- Help us build our network
 - Introduce us to your recruiters
 - Volunteer to speak with students
 - [Mussafer internship link](#)
 - **Stay in touch**

Stay in touch



Kirsten Heintz, Director of
Employer Connections

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Questions

Freeman Career Management Center & NTC Career Services